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Exclusive: Dallas-based brokerage launches Houston investment division

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Dallas-based Edge Realty Partners has launched a Houston-based capital markets division with help from some weighty Houston hires.

The group formally launched in January, but Edge, which has its Houston office at 5444 Westheimer Rd., has been beefing up its capital markets offerings for several months, said Debbie Adams, principal at Edge. In the past six months, Edge has brought on three brokers and one administrator for the capital markets division, she said. It recruited Burdette Huffman, formerly of Lovett Commercial, as well as CBRE's Kevin Holland, who served as vice president of the firm's national retail investment in Houston.

The capital markets group currently has seven employees, while Edge's Houston office has 21 employees, Huffman said.



COURTESY EDGE REALTY PARTNERS

Burdette Huffman, formerly of Lovett Commercial, joined Edge Realty Capital Markets in Houston.

Edge's capital markets division includes multifamily, office, retail and industrial sales.

"With our team in place in Houston, our goal is to elevate the Edge capital markets profile across Texas and surrounding states, serving as a leader in the industry in investment sales transactions," said Josh Jacobs, principal of Edge, in a statement. Jacobs is a 2016 Heavy Hitter for the retail sector.

Aside from the capital markets group, Edge is growing its Houston footprint. It's brought on a total of six new brokers and two administrators in the past six months, Adams said. The brokerage is handling retail leasing for the currently-unnamed commercial development at the former Texas Instruments campus, a roughly 200-acre site in Stafford.

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